

CDM MANAGERS QUARTERLY NEWSLETTER, 1ST QUARTER 2019



March 19th marked my 5th anniversary at Casa del Mar.

It was a Wednesday, so I attended a Members Meeting that day, along with Andy Osborne and Ralph Sloat. I didn't know much about time-share at the time, other than the fact that I had owned a week at ABC for the past 15 years. To me, time-share meant paying my maintenance fee every year and enjoying a week on the beach every July. Like many members, I didn't attend the ABC Member Meetings and didn't cast my vote for the Convocation. In that first meeting I remember being a bit surprised that the CDM members were so passionate about the resort and about how their money was being spent; this was during the time of the Concerned Members Group and the infamous "Desk", after all.



I was impressed by the honesty and openness of the Board of Directors in admitting to past failures and the commitment to right the wrongs of the past. When the Board decided not to raise maintenance fees for 3 years, "until we could get our hands around the finances at the resort", I thought that was the wrong decision; after all we could always find a way to use the money and there were certainly enough areas needing improvement. In hindsight, that decision and the transparency of decisions to follow did a lot to restore confidence in the management and Board of Casa del Mar.

In the beginning Board of Director members would often tell me, "Time-share is different than hotels, it's all about the units; keep them clean and well maintained". Coming from hotels, it was about occupancy, amenities, marketing, tripadvisor, guest survey results and corporate inspections. I remember one of my first large purchases; the webcam. I had decided that Casa del Mar needed a webcam because all the best resorts had them. I thought that it would be a good marketing tool for potential renters. I got Andy's approval and bought it without telling the Board of Directors. Thankfully the webcam was a big hit with the members because I was told that it never would have been approved if I had asked beforehand. The members saved me on that one.

Five years down the road and things are looking a lot different at Casa del Mar. For the most part, members are happy with the direction that the resort is going. Our employees, the backbone of the resort, are engaged and have the tools and training they need to do their jobs. The improvements that have been talked about for so long are happening. Members see changes being made and are largely appreciative. Our Member Meetings these days are positive, and members come to find out what additional improvements we will be making and when they will be happening. The improvements are not happening fast enough for any of us but thankfully we have the funds and commitment to make them happen.

Thanks to all members for their patience and loyalty over these past five years and I hope to be here for my 10th anniversary.

Bob, Curtis, General Manager

New opportunities

After 6 great years of hard work to turn Casa del Mar around financially, Melvin Colin has decided to move on to new opportunities with his own Mexican Restaurant “ Chihuahuas”.

The Board of Directors, Management and Staff would like to thank Melvin for all his hard work over the last 6 years in making sure that the resort is financially stable. His presence, humor and dance skills will be missed.

We wish him all the best in his future endeavors!



New Hires

***Kitty de Kort, Accounting
Financial Comptroller***



***Carolina Baarh,
Accounting Clerk***



***Haimee Richardson,
Maintenance Asst. Chief Engineer***



***Godwin Croes,
Maintenance Shift Engineer***



***Maxi Lourdnie,
Housekeeping Supervisor***



***Marlen Maduro,
Housekeeping Supervisor***



***Sherra Ponson,
Human Resource Trainee***



***Zaylitza Luidens,
Member Relations Trainee***



Retirements

Retirement of Edna Kelly Wouters

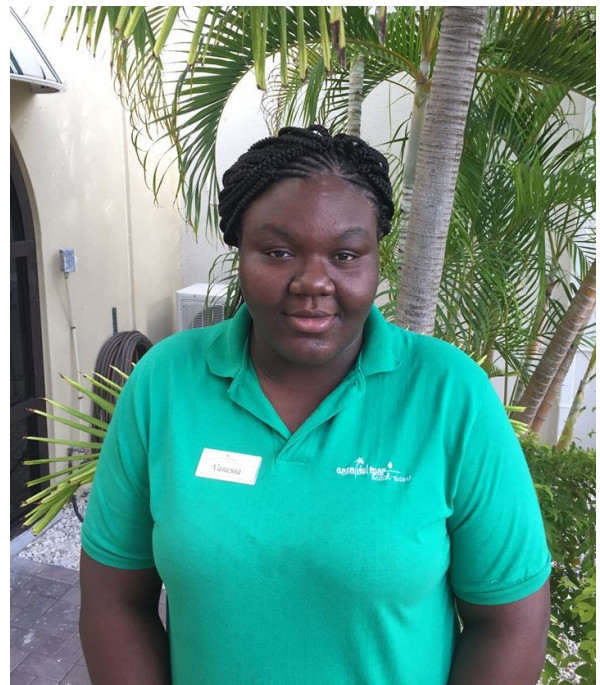
After 27 years of dedicated service, Housekeeping Supervisor Edna Kelly-Wouters has taken her retirement from Casa del Mar. The entire staff and management would like to thank Edna for many years of loyalty, hard work and eagerness to always lend a helping hand or pitch in where ever needed. Although we will miss her, we wish her all the best on her new journey!



Employees Stories

Meet Vanessa Burke – our Activities Coordinator.

"I started working at Casa del Mar as an intern in the Human Resources Department. During my time working at Casa del Mar, a special bond was created with my team members, especially with my supervisor Shanella Pantophlet. Everyone treated me as part of the family. As my first internship was winding down, I quickly re-applied for a different position for my second internship here at Casa del Mar. I just didn't want to leave my new family. As my second internship began, I was front and center working at the Front Desk. Working at the Front Desk gave me the opportunity to meet the wonderful members and guests of CDM. The members all made me feel so welcomed and it helped me to overcome my usual shyness. During my internship, the position of Activities Coordinator opened up and Shanella asked me to fill in temporarily until the position could be filled. I fell in love with the job, and knew it would be a great start to my career. As soon as my internship ended I quickly applied for the position. And so my journey began as an Activities Coordinator."



Anniversaries



On February 21st, Angel Ramiro Kock, Housekeeping, celebrated his 25-Year Anniversary



On March 6th, Luis Mercedes Benitez, Housekeeping, celebrated his 15-Year Anniversary

On March 26th, Omar Tromp, Maintenance, celebrated his 15-Year Anniversary



On March 1st, Imelda Bardouille, Front Office, celebrated her 30-Year Anniversary

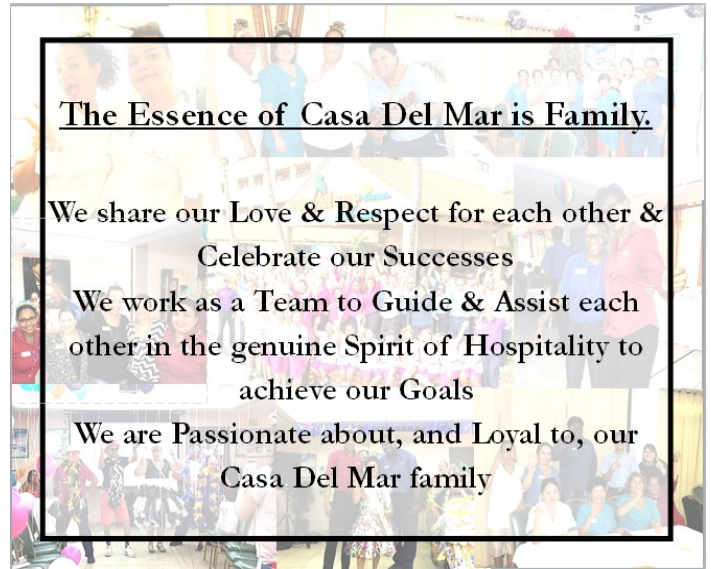
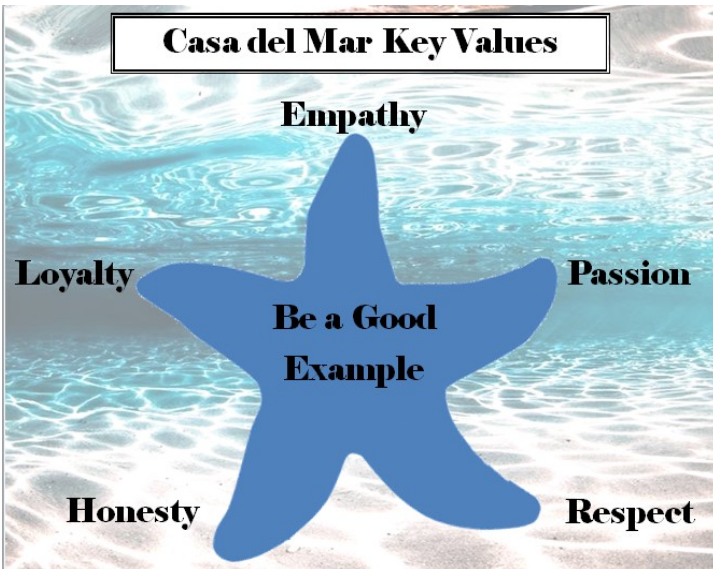


On March 14th, Gerardine Geerman, Loss Prevention, celebrated her 10-Year Anniversary



Casa del Mar Culture and Key Values

During the month of February, the entire CDM team worked together to create our new Casa del Mar Culture Statement during a week of Management & Team Values Training sessions. Together, we developed our Culture statement based on our staff's self-generated values. Because our business culture shapes our systems, standards, and interactions between each other and guests, we decided it was time to redevelop it, with the input of all staff members. The essence of Casa del Mar is Family and our culture is derived from this statement. Below you can see the Key Values and the Culture Statement that we developed as a team.



Update on projects throughout the resort

We successfully completed the following projects:

- Paint the Ambassador Building, pool side.
- Install new parking lot lights at the Presidential Building.
- Expand and renovate poolside bathrooms at Matthews Beach-side Restaurant with ADA compliant/handicap accessible bathrooms.
- Install new Lobby entrance door and new key card accessible door for the #21 (employee) entrance near the elevators.
- Expand the Presidential pool pump house.
- All rooms received the new Sleeper Sofa and love seat.





In addition to the projects completed, the following projects are in progress:

- Renovate the staircase at the ocean side of the Presidential Building.
- Relocate kitchen cabinets phase 1 presidential building to install 30" stove.
- Renovate room gas line for phase 1 presidential building.
- Relocate kitchen cabinets phase 3 Ambassador Building to install 30" stove.
- Install new closet doors, dining table light and living room ceiling fan in the Ambassador Building rooms.
- Replace natural thatch of 20 palapas with synthetic thatch.
- Add two more palapas on pool deck.
- Paint corridor balusters Ambassador Building.



Upcoming projects:

- Install new indirect lighting for the building exterior at the Presidential Wing.
- Install new safe pedestals at the Ambassador building.
- Install new interior doors in the Ambassador Building.
- Replace all beach palapa tables.
- New kiddies pool shade umbrella.



No show policy

Since November 2011, under the Board of Director's instruction and direction, Casa del Mar introduced a No-Show Policy and started charging the Members who did not use (no-show) their week. The "No-Show Fee" is based on the nightly energy surcharge – Ambassador Wing \$7.75 per night and Presidential \$8.80 per night – depending on the number of nights a member no-show during his / her interval week(s).

The purpose of this No-Show Policy is to maintain financial stability and ensure fairness to all Members and to have a clear and concise procedure that allows the guidelines below to be followed equitably and consistently:

- If a Member no-shows the no show fee will be billed to the Members account.
- If a Member rents their room, in any way, including depositing in the Casa del Mar In-house Rental Program, then the renter is responsible for the charges at check-out. If the week was not rented or was only partially rented – the Member will be charged the no-show fee for the night(s) that the room remained vacant.
- If a Member deposits his / her room with a vacation exchange company and the exchange guest no-shows, the Member will be charged the no-show fee.
- If the Member / Renter/ exchange guest arrives late (after the Saturday that the interval week starts) – there will be a charge for the night(s) the room remained vacant prior to his / her arrival.
- If the Member / Renter/ exchange guest departs early (prior to the Saturday that the interval week ends) – they will be charged for the night(s) the room remained empty after his / her departure.
- The no-show charge(s) will be added to the billing of the Maintenance Fee every year.

Renovation Update

Casa del Mar's transformation is very much underway, with the construction team close to wrapping up all of the poolside phase 1 suites, the panoramic elevator shaft and the dining room section of suites ending in '14. Some interior work was also done as we received the new lobby entrance doors. The crew took advantage of this and renovated the entrance area as well. The interior corridors near the gym, coffee station and lobby bathrooms have been completed as well.

The construction team has been making quite a bit of progress over the last couple of weeks. The team has been split into two groups and are each tackling a section of the building. The sections near the emergency stairs by Matthews and the dining room/ balcony area facing Matthews of rooms ending in '22 are also being worked on. The team has now made the turn and are working on the beach side of the '22 unit balconies. Scaffolding has also been set up in front of the '23 units. Access to the balcony/patio is limited and security netting has been put up for the safety of our Members, Guest and anyone passing by that area to get to Matthews. The second team is also working on the poolside balcony area of the '14 units. Once this is done they will move onto the '16 units. The contractor has chosen to use the manlift in this pool side area. The patio access from the ground floor may be limited during the hours of operation of the manlift.

In other renovation news, the sofa beds and love seats have arrived and placed in all rooms.

The Management and Board would like to thank all our Members and guests once again for their cooperation in allowing access to their units as this very necessary and important work is being done. The minor inconvenience now will be well worth it once the work is complete.

The Reservation Department would like to remind all Owners and Guests to please confirm usage or non-usage of their units by using the confirm-your-stay-button on the CDM Website or by sending us an email at reservations@casadelmar-aruba.net





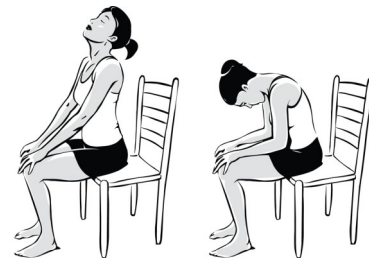


CDM ACTIVITIES schedule:



| Monday | Tuesday | Wednesday | Thursday | Friday |
|---|--|---|--|--|
| 9.30AM—10.30AM SIGN UP & INFORMATION | 9.30AM—10.30AM CANVAS PAINTING \$5 | 9.30AM—10.30AM T-SHIRT PAINTING \$10 | 9.30AM—10.00AM PICTURE FRAME MAKING \$5 | 9.30AM—10.30AM ARTS & CRAFT |
| 10.30AM—11.30AM WATER GAMES | 11.00AM—12.00PM ARTS & CRAFTS | 10.30AM—11.30AM CREATE YOUR OWN COLORING BOOK | 11.00AM—12.00PM BAG PAINTING \$10 | 11.00AM—12.00PM OUTDOOR GAMES |
| 1.00PM—2.00PM ARTS & CRAFT | 2.00PM—3.00PM POOLSIDE BINGO \$1 | SLIME MAKING \$5 AGE: 6&UP | 2.00PM—3.00PM POOLSIDE BINGO \$1 | 2.00PM—4.00PM POPCORN & MOVIE \$5 OR PIZZA & MOVIE \$10 SIGN UP BEFORE 12PM |
| 2.45PM—3.45PM FUN INDOOR GAMES | 3.30PM—4.30PM PAPIAMENTO LESSONS FOR ALL AGES | 3.00PM—4.00PM BOARD GAMES | 3.30PM—4.00PM ICE CREAM TIME \$8 | |

Workout schedule with Imbert and Gladys:



| Monday | Tuesday | Wednesday | Thursday | Friday |
|--|---|---|--|--|
| 8.00AM—9.00AM SEATED YOGA WITH GLADYS | 8.30AM—9.00AM ABS&STRETCHING WITH IMBERT | 8.00AM—9.00AM SEATED YOGA WITH GLADYS | 9.30AM—10.00AM ABS&STRETCHING WITH IMBERT | 8.00AM—9.00AM SEATED YOGA WITH GLADYS |
| | 9.15AM—10.15AM WATER AEROBICS WITH IMBERT | 10.15AM—11.00AM WATER AEROBICS WITH IMBERT | 10.15AM—11.00AM WATER AEROBICS WITH IMBERT | |

- *Participating kids must be 4 years and up.
- *Please make it perfectly clear to your kids and activities coordinator if they can or cannot leave the program alone.
- *For location Seated Yoga, ABS& Stretching and Aquacises please check Activities Schedule. All other activities are in the activities Center.
- *For Babysitting arrangements pass by the Activities Center.

Convocation voting is right around the corner

The Board and Management of Casa del Mar would like to remind all Members of the upcoming convocation voting. Every year various important topics are covered within the convocation, including the operating budget, the proposed maintenance fee increases and updates to the Articles of Association. In this year's convocation there will also be a Board position up for election between two candidates; incumbent Board Member Arthur Correa and new candidate Denise Easton. Both are strong candidates and their full resumes and additional information can be found in the convocation.



The Board and Management would like to take this opportunity to encourage all members to please read through the information carefully, ask any questions you may have and then place your vote. It doesn't matter if you own 1 week or 20 weeks, every vote counts towards a better and brighter future for your home away from home.

In an effort to increase the voting percentage to be more reflective of our ownership base we have introduced online voting through the Member portal. Once you have read your convocation all you need to do is log into the portal using your username and password to vote. If you do not have your login credentials please feel free to contact the Members Relations department at membersrelations@casadelmar-aruba.net to request your login so you can participate in the voting.

All Members with a valid email address on file will receive an electronic copy of the convocation, so please make sure your email address is up to date on the portal and on property at the resort. If you would like to receive a hardcopy and paper ballot this can be done on request by contacting our Executive Assistant Marinela Stevens at marinela.stevens@casadelmar-aruba.net or you can drop by the Executive Office during your stay. Copies of the convocation and ballot will also be available during the Members meetings on Wednesdays at 10am.

We wish to thank all our Members for your continued participation and support of Casa del Mar through your votes.

Rentals update

As many members know, our Rentals Department is much more actively marketing our members suites than ever before. In 2018, Casa del Mar returned over \$200,000 to members who listed their suites in the Rental program. This success is exciting but has created some logistical issues as well. At various times during the year, we do not have suites available for guests who want to rent. Although we urge members to confirm their stay and to advise if they are not coming, we continue to have vacant suites. Please help us help you to earn money on your suite. We have changed the "**Confirm Your Stay**" feature on the website to include confirming if you are not coming and wish to list your suite in the rental pool or if you are sending a guest to occupy your suite.

We have also updated the method by which members receive their payments for rentals. Effective immediately we will no longer be reimbursing members via checks. This process is time-consuming and, because of the inconsistencies in the local mail service, takes months for our members to be reimbursed. Going forward we will reimburse members via wire transfer or a credit to a members account at CDM. Members can choose the method of reimbursement when they list their units with us.

News from our Loss & Prevention Department

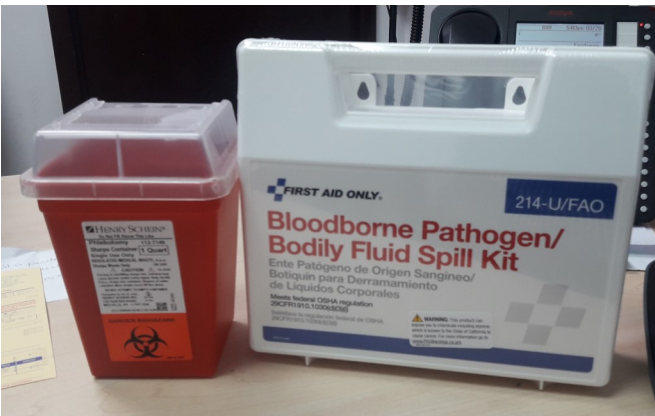


Risk Inventory and Evaluation (RI&E)

CDM recently finalized the resort's Risk Inventory Report in collaboration with S.O.T.U. (the company which also provides the Safety & Emergency response trainings for the resort). This report quantifies potential safety risks on and around the CDM property and identifies the health and psycho-social work load (PSA) for the CDM staff. Based on the identified risks a Plan of Action has been written with measures to be taken. These measures will optimize the working conditions for our staff but will also contribute to an even safer and healthier environment for our Members, Guests and Staff. Performing an RI&E is not (yet) obligated in Aruba. CDM is the first Timeshare resort on the island that had this carried out.

Security—Police meetings

Did you know that our Security Manager Maureen Blake participates in a Monthly meeting and Chat group which consists of Security staff of several resorts in Aruba and Police Officers. The topics which are discussed in the meetings are very varied from beach policies to different happenings at all the resorts that can effect the safety of our Members and Guests.



Sharps container and Body fluid Spill Kit

Our Resort has sharps containers available for the safe disposal of needles and sharp objects. The sharps container is available upon request. We also use Bloodborne Pathogen Bodily Fluid Kits for the protection of our Guests and Staff.

Safety First!!

News from our Housekeeping Department

For hygienic reasons we now neatly store the sofa bed bedding package in a plastic storage bag .



Employee article Aruba Today Newspaper

Hotel Hustle

Column by: Shanella Pantophlet

A happy working environment

ORANJESTAD — On average people spend 40+ hours a week at work and in the hospitality industry in Aruba, most of the working population has spent their 40+ hours at work at the same place for decades. Having loyal employees is usually a sign of a good employer and a great work environment. On a global scale of the entire apparatus that may be true, but on a departmental level it's a different story.

Anywhere you go to work there will always be a few negative influencers. The misery loves company types, who walk around with a dark cloud over their heads and try to expose their colleagues to it. These people are either unaware or don't care about the negative impact their attitude has on the moral of others on staff. Once that toxicity spreads it becomes this feedback loop of doom that makes everyone else miserable and makes for an unpleasant work environment. Of course people have bad days and that's fine, but this consistent stream of negativity not only affects the performance of one employee, it also impacts the work of others.

I've been in that situation over the term of my career and it's fascinating to see it and note the changes. One moment the energy in the department is great, guests are greeted with a smile, jokes are being made and there's even some light music going to break up the boring. Until you hear this one person coming into start this shift, all of a sudden the energy changes, everyone is tense and annoyed, just waiting for their day to end. Guests are being answered in a curter and direct manner, the smiles are tighter than they were before and service levels drop to the bare minimum.

If this person and their bad attitude are allowed to continue to fester it will inevitably infect the whole department and spread to others. This is where effective and fair managers need to step in and cut out the rot before it can spread. Especially with a long time employee it's the job of the manager or the supervisor to pull them aside and alert them to their behavior and the effect it's having on everyone else on their team, its possible this is all that is needed for a turn around. If after that conversation is had the behavior persists then they have to escalate the situation and involve the HR department.

It's a difficult balancing act but for the good of the other employees and in keeping a healthy work environment, those who are disruptive need to be removed. Everyone who is serious about their job, should be assured that the place they spend a majority of their day is one where they're allowed to flourish.

Our guests deserve the service they pay for and that starts with happy employees. Discord behind the scenes, won't take long to show itself to those you provide service to. Once that happens then there could be a loss of business with negative reviews. So for the good of our business, our guests and most importantly our colleagues, we as managers and supervisors are constantly on alert to make sure everyone can work comfortably.☐



Aruban born and bred Shanella Pantophlet is passionate about tourism. That is the world she studied and works in, so we might as well call her a specialist. Luckily for Aruba Today Shanella also loves to write. And together with the fact that the majority of our readers are tourists, we found ourselves a perfect combination for a column: Hotel Hustle.

Traffic Alert!!

For those members and guests arriving over the next two months, please be aware that a roundabout is being built at the intersection by the Alhambra Casino. Traffic is being routed around the construction but we urge our guests to use caution in this area.





New Bills in Aruba

Aruban parliament approves a new law to introduce newly designed Aruban florin bills. The 500 Aruban florin bill will be replaced for a 200-florin bill, because the former is no longer used during transactions. Besides swapping the 500-florin bill for 200 florin, the Central Bank of Aruba will also be printing a new series of paper money to replace the old ones. After the introduction of new paper money bills, locals and visitors can change the old bills for new ones at the Central Bank of Aruba. The common exchange rate in Aruba is 1 US Dollar equals 1.75 Aruban florins. But the casino and banks have higher exchange rates, up to 1.80 Aruban guilders or more. You can pay with US dollars everywhere on the island, except for \$100 bills and \$2.00 dollar bills, which are not accepted everywhere. You can pay with credit and debit cards. American express is not accepted everywhere.

The new Aruban bills will be presented on May 2, 2019.

Aruba in Tripadvisor Top 10 Destinations Travelers Choice 2019

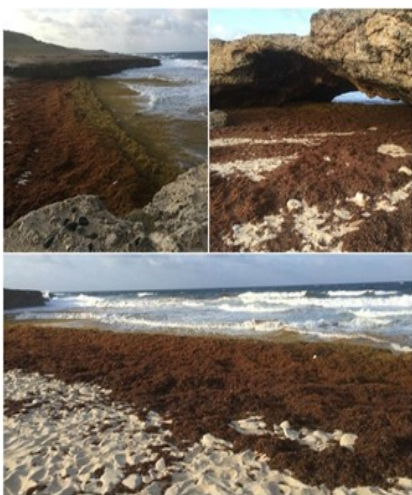
TripAdvisor recently announced Aruba as the top 3 destination in the Caribbean. Aruba was described by one of their writers as the following:

“Visit Aruba once and you’ll instantly start planning your next visit. The island wins you over with gorgeous weather, serene beaches, exciting land and sea activities (ATVs in the outback, anyone?), and terrific nightlife, from restaurants to casinos and nightclubs. Don’t miss the live music scene, featuring Aruba’s own Tumba music.”



Visit once and you’ll fall in love with Aruba, for sure! The island has one of the highest rates of return visitor in the Caribbean. As for the weather, you can bet it’s going to be sunny when you’re here. The island enjoys one of the sunniest days, compared to other islands in the region.

Beaches? Aruba has plenty ranking in the top spot according to TripAdvisor, Eagle Beach being the most popular one. The culinary cuisine on the island is one of a kind. Over 200 fine dining and casual restaurants on the island. Also ranked on the top spots in the Caribbean by TripAdvisor were Barbados, Punta Cana Republica Dominicana, Grand Cayman Cayman Islands, St. Lucia, Providenciales Turks & Caicos, Guadeloupe and New Providence Island



Sargassum on the way to Aruba

Several islands in the Caribbean region including Aruba were affected by sargassum last year. According to the Department of Disaster Management, sargassum was noticed in the first week of March at the coastline of Bonaire, which is one of Aruba’s neighboring island. Sargassum is a brown alga that makes up the floating seaweed mats known as the Sargasso Sea in the middle of the Atlantic Ocean. These floating seaweed mats float in the open ocean and provide a habitat for over 250 species of fish and invertebrates. Last year near the shores at Alto Vista, the amount of seaweed reached 1,5 meters high. Here’s a view of the wariruri bay on the north coast of the island in 2018. As of last week, a small amount of sargassum that was circulating in the Caribbean region washed up on the north coastlines of the island. Compared to last year, the amount of sargassum is not a lot.

Coop Sales Inventory list



Ambassador Wing

| | | | |
|----------------------------|-----------------------|-----------------------|-----------------------|
| February/ March | Apr/May | June | June |
| | <u>Week 17</u> | <u>Week 22</u> | <u>Week 24</u> |
| | 1232-\$2,500 | 1128-\$2,500 | 1133-\$2,500 |
| <u>Week 8</u> | 1326-\$2,500 | 1130-\$2,500 | 1226-\$2,500 |
| 1233-\$5,000 | 1327-\$2,500 | 1133-\$2,500 | 1231-\$2,500 |
| 1431-\$5,000 | 1434-\$2,500 | 1230-\$2,500 | 1235-\$2,500 |
| | | 1233-\$2,500 | 1328-\$2,500 |
| March | May | 1327-\$2,500 | 1330-\$2,500 |
| | <u>Week 18</u> | 1328-\$2,500 | 1426-\$2,500 |
| <u>Week 9</u> | 1131-\$2,500 | 1330-\$2,500 | 1430-\$2,500 |
| 1330-\$5,000 | 1134-\$2,500 | 1332-\$2,500 | |
| | 1330-\$2,500 | | <u>Week 25</u> |
| <u>Week 10</u> | <u>Week 19</u> | <u>Week 23</u> | 1227-\$2,500 |
| 1135-\$5,000 | 1426-\$2,500 | 1130-\$2,500 | 1229-\$2,500 |
| | | 1133-\$2,500 | 1231-\$2,500 |
| <u>Week 12</u> | <u>Week 20</u> | 1226-\$2,500 | 1235-\$2,500 |
| 1430-\$ 5,000 | 1128-\$2,500 | 1235-\$2,500 | 1332-\$2,500 |
| | 1129-\$2,500 | 1327-\$2,500 | 1432-\$2,500 |
| March/Apr | May/June | 1330-\$2,500 | 1435-\$2,500 |
| | <u>Week 21</u> | 1427-\$2,500 | |
| <u>Week 13</u> | 1328-\$2,500 | | |
| 1134-\$5,000 | | | |
| | | | |
| Apr | | | |
| <u>Week 15</u> | | | |
| 1326-\$5,000 | | | |

Ambassador Wing

July

Week 26

1329-\$2,500

Week 27

1127-\$2,500

1130-\$2,500

1131-\$2,500

1230-\$2,500

1327-\$2,500

1329-\$2,500

1427-\$2,500

Week 28

1134-\$2,500

1326-\$2,500

1434-\$2,500

Week 29

1328-\$2,500

1335-\$2,500

1432-\$2,500

1435-\$2,500

August

Week 30

1128-\$2,500

1326-\$2,500

1435-\$2,500

Week 31

1126-\$2,500

1326-\$2,500

Week 32

1229-\$2,500

1232-\$2,500

Week 33

1227-\$2,500

1229-\$2,500

1230-\$2,500

1235-\$2,500

1330-\$2,500

1333-\$2,500

Week 34

1233-\$2,500

1327-\$2,500

September

Week 35

1135-\$2,500

1228-\$2,500

1430-\$2,500

1433-\$2,500

1434-\$2,500

Week 36

1226-\$2,500

1228-\$2,500

1229-\$2,500

1327-\$2,500

1427-\$2,500

1428-\$2,500

Week 37

1127-\$2,500

1135-\$2,500

1229-\$2,500

1230-\$2,500

1232-\$2,500

1333-\$2,500

1430-\$2,500

Week 38

1134-\$2,500

1234-\$2,500

1333-\$2,500

1432-\$2,500

1434-\$2,500

Sept/Oct

Week 39

1128-\$2,500

1234-\$2,500

1333-\$2,500

1335-\$2,500

1427-\$2,500

1432-\$2,500

October

Week 40

1234-\$2,500

1235-\$2,500

1429-\$2,500

Week 41

1228-\$2,500

Week 42

1130-\$2,500

1429-\$2,500

Oct/Nov

Week 43

1129-\$2,500

Ambassador Wing

November

Week 45

1334-\$2,500

Week 46

1130-\$2,500

1333-\$2,500

1431-\$2,500

Week 47

1126-\$2,500

1232-\$2,500

December

Week 48

1326-\$2,500

1328-\$2,500

1331-\$2,500

1427-\$2,500

1430-\$2,500

Week 49

1227-\$2,500

1232-\$2,500

1233-\$2,500

1330-\$2,500

1428-\$2,500

1429-\$2,500

Week 50

1126-\$2,500

1130-\$2,500

1226-\$2,500

1326-\$2,500

1327-\$2,500

1426-\$2,500

1427-\$2,500





Presidential Wing

March

Week 10

1525-\$25,000

March/Apr

Week 13

1418-\$12,000

May

Week 19

1413-\$6,000

Week 19

1202-\$8,000

Week 20

1403-\$8,000

1419-\$8,500

May/June

Week 21

1318-\$9,000

1204-\$8,500

June

Week 22

1209-\$5,000

1214-\$8,500

1201-\$8,000

Week 23

1216-\$8,500

1301-\$8,000

1501-\$9,000

1511-\$5,500

Week 24

1202-\$8,000

Week 25

1113-\$5,000

1216-\$8,500

1511-\$5,500

June/July

Week 26

1113-\$5,000

1309-\$5,000

Week 27

1202-\$8,000

Week 29

1111-\$5,000

July/Aug

Week 30

1219-\$8,000

Presidential Wing

October

Week 40

1205-\$8,500

1306-\$8,500

1315-\$6,500

1413-\$6,000

Week 41

1223-\$10,000

1325-\$15,000

Oct/Nov

Week 43

1219-\$8,000

1324-\$10,000

1413-\$6,000

November

Week 44

1304-\$8,500

Week 45

1311-\$5,500

Week 46

1109-\$5,000

1313-\$5,500

1524-\$10,000

Week 47

1306-\$8,500

1319-\$8,000

1502-\$9,000

Nov/Dec

Week 47

1503-\$9,000

December

Week 49

1109-\$5,000

1223-\$10,000



Upcoming Events *Published by: Visit Aruba*



Eat Local's Food Truck Festival in Aruba

Friday, Apr 26 to Saturday, Apr 27, 2019 5:00pm - 11:00pm - plaza Daniel Leo [view map](#)

Ready to experience the deliciousness of Aruba's "cuminda di truck?"

Get ready for Eat Local: Food Truck edition. Savor and experience the best of Aruba's Food Trucks! All of the island's best food trucks gathered in one place! Experience sizzling dishes and let your taste buds go wild. Bring your friends and family and enjoy great food, craft beers and live music. Eat, drink, and chill the night away. Last year was a booming success with live music, full bellies, happy hearts and culinary treats from the best food trucks of the island. **For more information visit Eat Local's [Food Truck Festival Event on Facebook](#).**

**Cash & Card Payments Accepted for Token Purchases!*

King's Day Celebration in Aruba

April 27, 2019

Official Holiday: April 27th marks the King's birthday, and celebrations are in order! A government ceremony paying honor to King Willem-Alexander of the Netherlands is followed by numerous sporting events and family-friendly activities. Sports competitions, kite flying contests and fun-filled activities are held at various sites including community centers. Also, many restaurants and bars hold specials and fun celebrations... don't forget to wear your orange attire, as this is what many people do to be EXTRA FESTIVE!



Aruba Soul Beach Music Festival

May 22 to May 27, 2019 - Harbor Square Arena Aruba [view map](#)

The Aruba Soul Beach Music festival is held on Memorial Day holiday weekend and includes many star-studded artists and comedians. The festival highlights five days of events such as beach parties, comedy nights and a big music festival featuring top class artists. This event and the island of Aruba is sure to amaze you with one long weekend of music, comedy, parties and of course lots of fun! This year's headlining artist is singer, songwriter, record producer, and philanthropist **John Legend!**

Artist lineup: John Legend, Ella Mai, Charlie Wilson, H.E.R., Deon Cole, DJ Jazzy Jeff!

Visit www.soulbeach.net for additional information to get the latest information and event updates!

KLM Aruba Marathon

June 02, 2019 - Hilton Aruba Caribbean Resort & Casino

This is the 2nd edition of the KLM Aruba Marathon!

The Race is AIMS/ IAAF certified and this road race is organized on the highest International level. The beautiful course will show you the best of Aruba, will take you along the from Palm Beach up to the famous California Lighthouse and Eagle Beach. We expect Runners and Walkers from all around the World and our main objection is to make this race for everybody unforgettable! Every participant will finish approximately at the same time at the Beach. All families and friends are welcome along the course and at the Finish (Beach "Celebration" Party). This unique family Running event is for young and old, schools and companies. We welcome participants from all over the world. Hope to see you for your "Aruba Runcation" and experience "One Happy Island".



For registration information [visit the website](#), [contact IBISA](#) , or call +297 582 4987

To register in person:

IBISA - Frankrijkstraat 1, Oranjestad / IBISA - Dr Schaepmanstraat 52, San Nicolas

Concessioners

Hopeful Souvenirs

Did you already check out the newest concessionaire at Casa del Mar? Hopeful Souvenirs is located in the CDM Lobby right across the Business Center.



Pelican Adventures

The Pelican Adventures desk is situated in our Resort Lobby. They will assist you with all kinds of concierge services, tour bookings, restaurant reservations, taxi services etc.

For more information. [click here](#) to visit their website.



Exclusive Pelican Adventures

20% DISCOUNT ONLY FOR CASA DEL MAR & ARUBA BEACH CLUB GUESTS!

SUNSET CRUISE (Including Round Trip Transfer) \$62.00
Sail along Aruba's gorgeous beaches and shoreline, enjoy the spectacular sunset and have fun while gliding over the crystal clear waters. All trips include an open bar with tropical cocktails, snacks and music.
Pick up at 5:00 pm. Drop off at 7:30 pm. **NOW \$49.50**

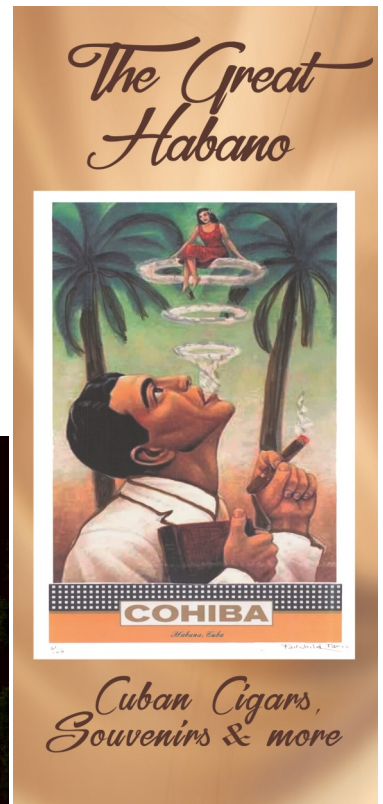
STARLITE DINNER CRUISE (Including Pick up) \$91.00
A combination of our delightful Sunset Cruise and a plated seaside 3 course dinner, freshly cooked and served by professionals, at the romantic Pelican Nest Restaurant.
Pick up at 5:00 pm. **NOW \$72.50**

THE PELICAN NEST
Bar & Seafood Grill

Great Habano Cuban Cigars & Souvenirs

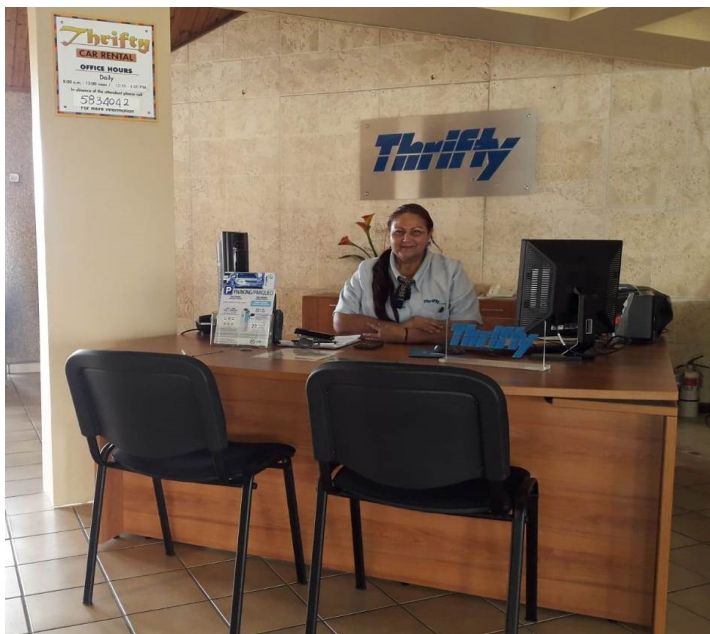
Located right across from the Front Desk you will find The Great Habano cigar and souvenir store, a treat for any true cigar connoisseur. They have a premium selection of Cuban cigars, namely: Cohiba, Montecristo and Romeo & Juliet just to name a few. They also have a fine assortment of cigars from other great cigar producing countries such as the Dominican Republic and Nicaragua.

Stop by on your next trip to check out their new collection of Cohiba cigarettes and Cubita Cuban coffee and experience a little taste of Cuba for yourself.



Thrifty Car Rentals

For all sorts of rental cars from Economy to All Terrain, visit the Thrifty Car Rentals desk in the Casa del Mar lobby. They also offer special rates for our Members and Guests. For more information [click here](#) to visit their website.





Matthew's Beachside Restaurant

At Matthew's they want to go out of our way to make your experience a truly memorable one.

Celebrated as one of the best casual beachfront restaurants on Aruba and surrounded by the sound of the Caribbean waves crashing on the shore, you will be able to enjoy a unique sunset view incomparable to anywhere else on the island.

Our dishes are prepared using the freshest ingredients to offer an upscale Caribbean, International and Seafood cuisine.

Matthew's beachside restaurant offers a variety of activities that make it worth visiting.

In addition to full breakfast, lunch and dinner menus, we offer all you can eat spare ribs on Tuesdays, Karaoke on Wednesdays 4pm to 6pm, Italian night on Thursdays and our daily Happy Hours 3 times in a day, from noon – 1pm, 4-6pm and 9-10pm. Live music with Amado or Richard Verge from 4pm to 6pm Mondays and Tuesdays.

Visit their [website](#) to check out the full menu, upcoming events and specials.

You can also find them on [Facebook](#).

Santos, Coffee with Soul

Santos is so much more than just a regular coffee shop. With opening hours of 6:00 AM to 9:30 PM, they serve a great variety of meal options throughout the day in a relaxed airconditioned atmosphere that will serve to get you into Aruba mode.

Take a peek at their [Facebook page](#) to see what the buzz is all about.



M's Crepe Shack

You can find M's Crepe Shack on the pool deck.

They have a delicious menu of tasty Sweet and Savory Crepes, Waffles, Ice Cream, Muffins and Hot-, Iced- and Frozen Coffees.

Clinical Massage & Spa Aruba, was established in 2012, with its prime location in Casa Del Mar Beach Resort. The business has been a huge success. Clinical Massage offers a unique approach and understanding to customer service with their highly skilled and experienced massage therapists. The services available aim to help clients achieve better flexibility, increased range of motion and strength with massage therapies that include; Pain Release Therapy, Relaxing massage and Hot Stones Therapy.

As a Spa and Salon, Clinical Massage also offers high quality treatments which include; Body Treatments (Scrub and Wraps), Waxing and Facials with Organics Products, Haircuts & -dressing, Manicures and Pedicures.

[Click here](#) to visit the website and book your appointment today!

CDM Minimarket/Gelatilicious

Buy before you fly!!

Your vacation in Aruba just got easier with the convenience of our CDM Minimarket which now offers personal grocery shopping; just contact Patricia at cdminimarket@hotmail.com for more information.

Beyond the grocery service they also have a wide variety of food, snacks and beverages. Personal hygiene and over-the-counter health aids are also available.

And if you have a sweet tooth and need a treat that won't have you feeling guilty visit Gelatilicious for your healthy and tasty Gelato, Frozen Yogurt and Sorbets. Located in the Minimarket.

